

AJAY KUMAR GARG

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OBJECTIVE

Seeking a challenging position where endeavor and achieve the best possible objectives through ingenious and innovative workmanship.

CAREER HISTORY

Orane Labs Pvt Ltd

AVP- Business Analyst

December 2014

Roles and Responsibilities:

- Generating Business form Private Sector for reallocation Industry.
- Handled various corporate accounts.
- Managing Team for B2C Sales and define strategy for the same.
- Meeting Individual Investor and VC to present the Business Plan and Growth Story of Company along with CEO.

NATARAJAN EDUCATION SOCIETY

PROJECT MANAGER

February 2012- September 2014

Roles and Responsibilities:

- Working with NGO, Promoting Innovation and Inventions by Awarding them and forwarding them for commercialization.
- Student Development Initiative by empowering them with New Industry Treads with support of Society.
- Collaboration with various educational institutes and implementing the Mentorship Initiatives.

SENSIBLE SOFTWARE'S PVT. LTD

PROJECT ASSOCIATE

2nd June 2009 - 1st June 2011

Roles and Responsibilities:

- Planning for product sales and user engagement activity for flagship product of company
- Strategy for the new area of product and overall business planning for the same Collaboration with various companies and educational institutes.

BETTER LABS INC.

Research Associate

2nd June 2008 - 31st May 2009

Roles and Responsibilities:

- Learning and development new technologies like Ruby and Rails.
- Supporting existing products of company.

ETH LIMITED

Trainee Software Engineer

24th June 2007 – 1st June 2008

Roles and Responsibilities:

- Design and Development, Researching on Multilingual Technology and development the appropriate component for product and integration of it.
 - Guiding the Junior software engineers in their modules and providing them Technical guidance.
 - Testing the code and reviewing the code of the team members.
 - Conducting training session for new Developers.
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Shree News Channel

Graphic Designer and Video Editor

2nd June 2006 – 1st June 2007

Roles and Responsibilities:

- Designing the Advertisement.
 - Editing Daily News and Mixing the Audio. Designing the Advertisement.
 - Editing Daily News and Mixing the Audio.
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ACADEMICS**M. TECH**

Karnataka State Open University (KSOU)

KSOU - Perusing

B.E.I.T

Pad. Dr. D. Y. Patil Institute of Engg & Technology, Pimpri-411018

Pune University

T.Y.I.T

Pimpri-Chinchwad Polytechnic, Nigdi-411044

MSBTE, Mumbai

S.S.C

Smt. Godavari Hindi Vidhyalaya, Chinchwad-411019

Pune

**PROJECT
WORKED UPON****PROJECT 1 (THIRD YEAR)****TITLE: FONT PROCESSOR (VB 6.0)****Role:** As a **Team Leader**, I was involved in requirement Specification & Analysis, Design & Coding.**Time Size:** 4**Duration:** Work on project Six months.**Description:**

- We have done the project "**FONT PROCESSOR**".
- Using Font Processor you can type easily using Marathi fonts such that you should type spelling of Marathi word in English and you will get equivalent Marathi word in Marathi Font.
- Also we have developed an editor which converts matter in one Marathi font to another Marathi Font.
- Using this you can convert matter from one Marathi font to different type of Marathi font.
- This is powerful Editor for typing Marathi matter.
- In this you have to type your matter in English word you will get equivalent Marathi word in 4 different Marathi fonts.

PROJECT 2 (SECOND YEAR)

TITLE: INFODESK (VB-6, Oracle-8)

Role: As a **Team Leader**, I was involved in requirement specification & Analysis, Form Design, and Testing of this Project. My prime responsibility is Designing Forms & Coding.

Time Size: 3

Duration: Work on project Six months.

Description:

- We Have Done The Project of **"INFODESK (Information Desktop)."**
- It is totally based on Graphical User Interface. Developed in Visual Basic 6.0.
- Its working is like WINDOWS Desktop but graphics is spectacular.
- It is a user friendly Software which gives Three Diff. Languages Interface (Hindi, English, Marathi).
- Our Desktop Which Is User Friendly Supports Beginners and Provides Scope to Excel In The Field Of Software.
- The Existing Operating System Does Not Supports Unlimited User Accounts, But We Think That It Is Not Difficult To Provide Unlimited User Account With Management of Individual User Profile.

PROJECT 3 (FIRST YEAR)

TITLE: FEE ENQUIRY (C++)

Role: As a **Team Leader**, I was involved in requirement Specification & Analysis, Design & Coding.

Time Size: 1

Duration: Work on project Two months.

Description:

- We have done the project of **"FEE ENQUIRY"**.
- It is totally based on Character User Interface. Developed in C++.
- It is used for any institute for Fees Enquiry.

PROJECT 4

TITLE: Airline Reservation System (VB, Oracle.)

Role: As a **Team Leader**, I was involved in requirement Specification & Analysis, Design & Coding.

Time Size: 2

Duration: Two months.

Description:

- The existing airline ticket booking system was manual which was very difficult to maintain the data and the records.
- The project developed, computerized the existing airline ticket booking system.
- It provided the facility to book the tickets prior a maximum of seven days before the journey.

ACHIEVEMENTS

- Research Paper Published and Presented on "Font Processor" at INTED2011 at Valencia, Spain in March 2011.
- Research Paper Published and Presented on "Digital University" at INTED2011 at Valencia, Spain in March 2011.
- Research Paper Published on "Digital University.. A Next Generation Approach towards Education" at e-India 2010.
- Developed "Magic Technology" and Appreciated by His Excellency Dr. A. P. J. Abdul Kalam, Former President of India at IIM-A in November 2010
- Research Paper Sort Listed for Presentation on "Innovative e Learning System" at e-Asia at Colombo, Sri Lanka in Dec 2009.
- Participated in Compufest 2009 at YCC College Nagpur in 2009.
- Won All the Level of Avishkar Competition at University Level.
- Selected Among 1200 Students for Avishkar Competition and Represented University of Pune at State Level Research Project Competition in 2009.
- Participated in **Manthan Award South Asia 2008** at Delhi.
- Got **First Rank** in the **THINKQUEST 2007** (BGIT, Mumbai Central, Mumbai-08) State Level Project Competition - Cum- Exhibition.
- Got **First Rank** in the **MPproEx-2007** (MPMFP, Sian Mumbai) State Level Project Competition - Cum- Exhibition.
- Got **First Rank** in the **Dipex-2007** (Jalgaon) State Level Project Competition - Cum- Exhibition.
- Awarded by **Best Project Award in Dipex- 2007** By **M.S.B.T.E., Mumbai**.
- Placed **First Rank** in the Our College Project Competition.
- Archived **Second Rank** in **Impact - 2006(M.J.COLLEGE, JALGAON)** State Level Project Competition - Cum- Exhibition.
- Participated in the **Dipex 2006** (P.L.Govt.Polytechnic, Latur) State Level Project Competition - Cum- Exhibition.
- Participated in the **Techno Buzzzz (2K6)** (Sou.Venutai Chavan Polytechnic, Pune) State Level Project Competition - Cum- Exhibition.
- Participated in the **Pro-Utsav 2006** (K.K.Wagh Polytechnic, Nasik) State Level Project Competition - Cum- Exhibition.
- Participated in the **THINKQUEST 2006** (BGIT, Mumbai Central, Mumbai -08) State Level Project Competition - Cum- Exhibition.
- Participated in the **TECHNO-INNOVA 2006** (BVJIOT, Katraj, Pune-43) A State Level Technical Paper Presentation.
- Participated in the **Electro-Spectrum 2007** (PCP, Pune) A State Level Paper Presentation Competition.
- Participated in the **TechnoSEM-2007** (MIT, Pune) A State Level Paper Presentation Competition.

- Participated in the **Techno Buzzzz (2K6)** (Sou.Venutai Chavan Polytechnic, Pune) State Level C and C++ Programming Test.

SKILLS

TOOLS:	HTML, FrontPage and ODBC.
GUI:	Visual Basic-6.0, Visual Studio.net, Eclipse 3.5.
OFFICE:	MS-OFFICE XP, MS-OFFICE 2003.
RDBMS:	Oracle 8.0, 9i, 10g, My-SQL, MS-Access.
LANGUAGES:	C, C++. Core Java, Advanced Java.
OPERATING SYSTEM:	MS-DOS, Win 9X, Win-2000 and Win XP, Win Longhorn.
MULTIMEDIA:	Pinnacle 9.3, Sony Vegas 6.0.

REFERENCES

Will be furnished upon Request
